E2E Networks Limited

CIN- L72900DL2009PLC341980

Awfis, 1st Floor, A-24/9,Mohan Cooperative Industrial Estate

Mathura Road, New Delhi-110044, Phone No. +91-11-4084-4964

Email: cs@e2enetworks.com, Website https://www.e2enetworks.com/

Date: July 22, 2025

Corporate Service Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G,
Bandra Kurla Complex, Bandra (E),
Mumbai, Maharashtra-400051

Scrip Code/Symbol: E2E

Sub: Investor Presentation of E2E Networks Limited ("the Company")

Dear Sir/Ma'am,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation of the Company.

The aforesaid presentation is also accessible on the Company's website at https://www.e2enetworks.com .

This is for your information and records.

Yours faithfully,

For E2E Networks Limited

RONIT Digitally signed by RONIT Date: 2025.07.22 16:36:34 +05'30'

Ronit
Company Secretary & Compliance Officer
Membership No.: A59215

Encl.: As above

Investor Presentation Q1FY26

E2E Networks

NSE Listed, AI-First Cloud GPU Platform

Safe Harbor

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EXECUTIVE SUMMARY

E2E Networks is an **NSE-Listed, Meity empaneled AI-focused hyperscale cloud platform**, offering **Advanced Cloud GPUs** and a **comprehensive ecosystem of cloud technologies** designed for the **development and deployment of AI/ML/GenAI workloads** on large scale compute clusters. Our **battle tested and multi-region** cloud platform is built to be performant, reliable, resilient and secure for all sizes and scale.

The company's mission is to provide **scalable, accessible and affordable AI/ML/GenAI Cloud Platform** needed by developers, data scientists, AI/ML/GenAI engineering teams, startups, enterprises, higher education and government bodies.

Partnered with NVIDIA

NSE Listed

Partnered with L&T

MeitY Empaneled

Participated in India AI mission

New Delhi, India

e2enetworks.com

OUR JOURNEY

to becoming the first major India-born Public Cloud focusing on Advanced AI/ML/GenAI Compute Workloads.

2009 - Inception

Inception of the company - E2E Networks Private Limited

2011-2014 - Seed Funding

Raised Seed from Blume Ventures and others.

2017 – Self Service Cloud Platform

Self-Service Cloud Platform.

2018 - NSE Emerge

IPO Listing on NSE Emerge, oversubscribed 70x, V100 GPU on E2E Cloud launched in September 2018

2019 - Pioneered Advanced Cloud GPUs in India

Launched advanced cloud GPUs in the Indian market.

2022 - NSE Main Board

Listed on main board of NSE.

2023 - Cloud GPUs and AI / ML Platform

Launched TIR – the advanced AI/ML platform. Started latest gen Cloud GPU deployments for H100, L40s, L4 in Oct-Dec 2023 quarter.

2024 – Expansion into Sovereign AI Cloud Platform

Strategic partnership with L&T

2025 – Capacity Expansion

~2300+ H200 GPU total ~3900 GPU

What Sets Us Apart ?

Strategically Positioned in a Large Market Opportunity

Technical Expertise, Tech Mindset, Strong unit economics.

In-house battle tested Proprietary Software

Continuous and Rapid Product Improvement Cycles for Compute Infrastructure Cloud and GenAI Platform

Industry Leading Performance and better ROI

Delivering industry-leading performance while providing better ROI compared to other solutions in the market

Advanced Cloud Solutions Team

~100+AI/ML/Software & Cloud engineers with a track record of building cloud services and Compute & Storage infrastructure software

Full Stack Sovereign AI Cloud platform

Full Stack Sovereign AI Cloud platform from the Physical Compute Infrastructure, Storage to GenAI Platform Services

Strategic Partnership/Collaboration

L&T - Access to larger enterprise channel and ability to act like a full stack player with access to additional business models

NVIDIA - First providers in India to bring the state-of-the-art, NVIDIA H100 & H200

Value proposition along with its competitive edge

Sovereign Cloud Platform

In- house battle tested Proprietary Software powering Public, Private, Hybrid and on premise cloud platform.

TIR –GenAI Platform

RAG, Storage, Training Cluster, Inference, Pipelines, Foundation Studio, Vector Database, Data Syncer, Integrations

Storage & Cloud solutions

LB, DBaaS, Firewall, Containers, Auto scaling and storage solutions: Object storage, block storage, container attached storage, elastic file system

Large Scale GPU clusters

Infiniband allows for low latency scalability of cloud GPU clusters beyond the limits of a single physical machine with interconnects upto 3.2 Tbps

VMs, Containers & Serverless

Highly performant Kubernetes containers and OpenFaaS based serverless compute allows.

E2E: Powering India’s AI Capabilities

16+
Years of Operational Excellence

~100+
AI/ML and Cloud Engineers and expanding

10 MW
Datacenter IT Power Capacity

~3900
Cloud GPUs

~ means nearly

Capacity Buildout:

~700

H100(s) - Clusters of upto 256 CloudGPUs

~2300

H200(s) Clusters of upto 1024 CloudGPUs

~900

A30, A100, A40, V100, T4, L4 & L40S

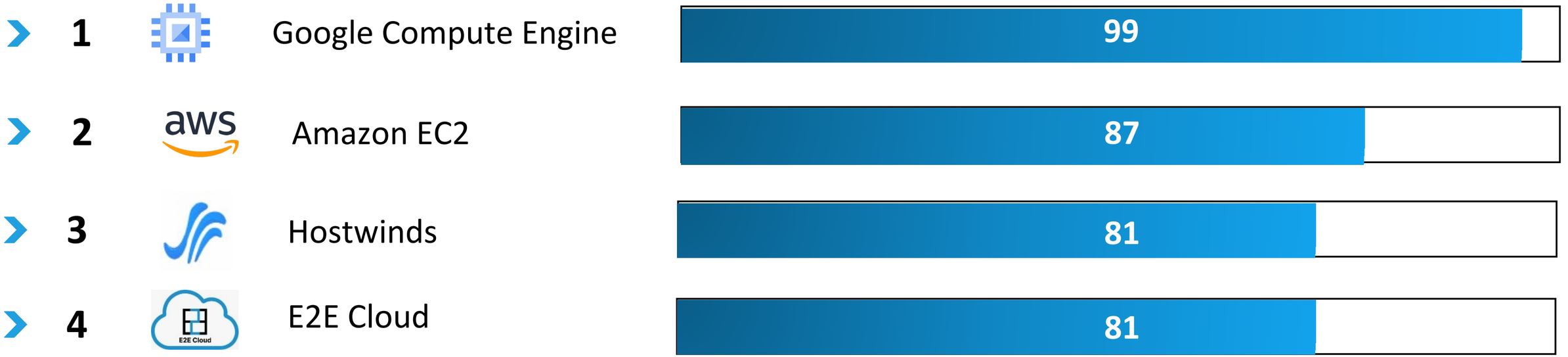
~600

CPU /Storage Cloud

~ means nearly

Top Rated By IAAS Customers

G2 Satisfaction Score

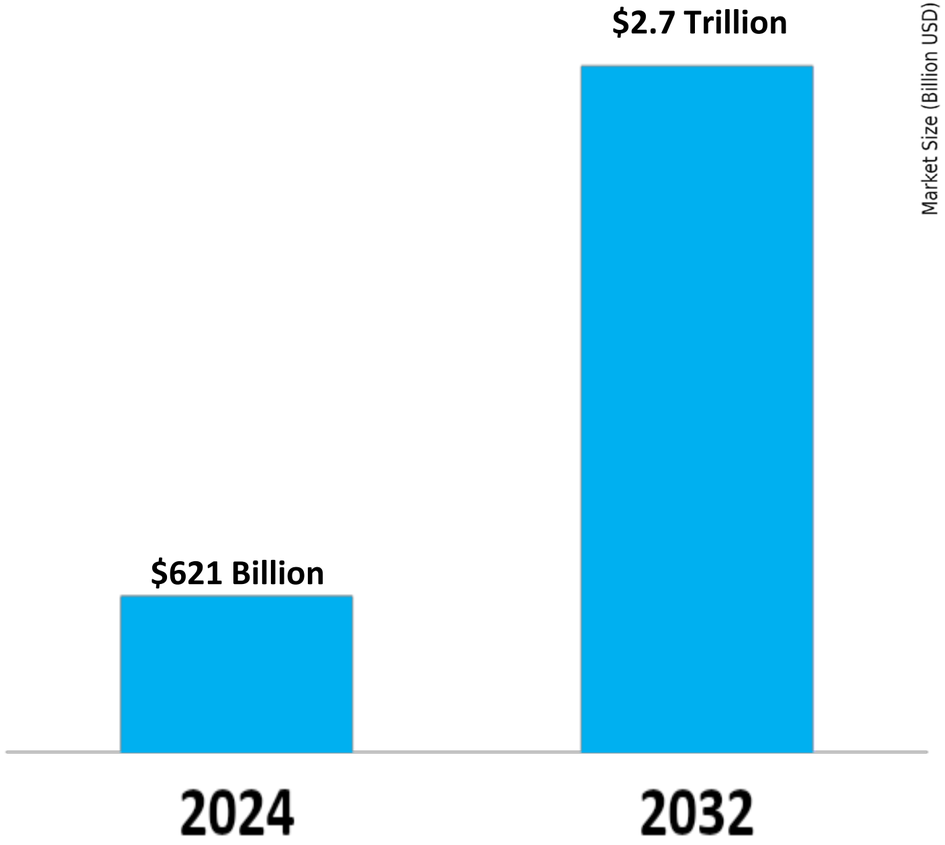


Source: G2 Top 20 IAAS providers- https://www.g2.com/categories/infrastructure-as-a-service-iaas?tab=highest_rated

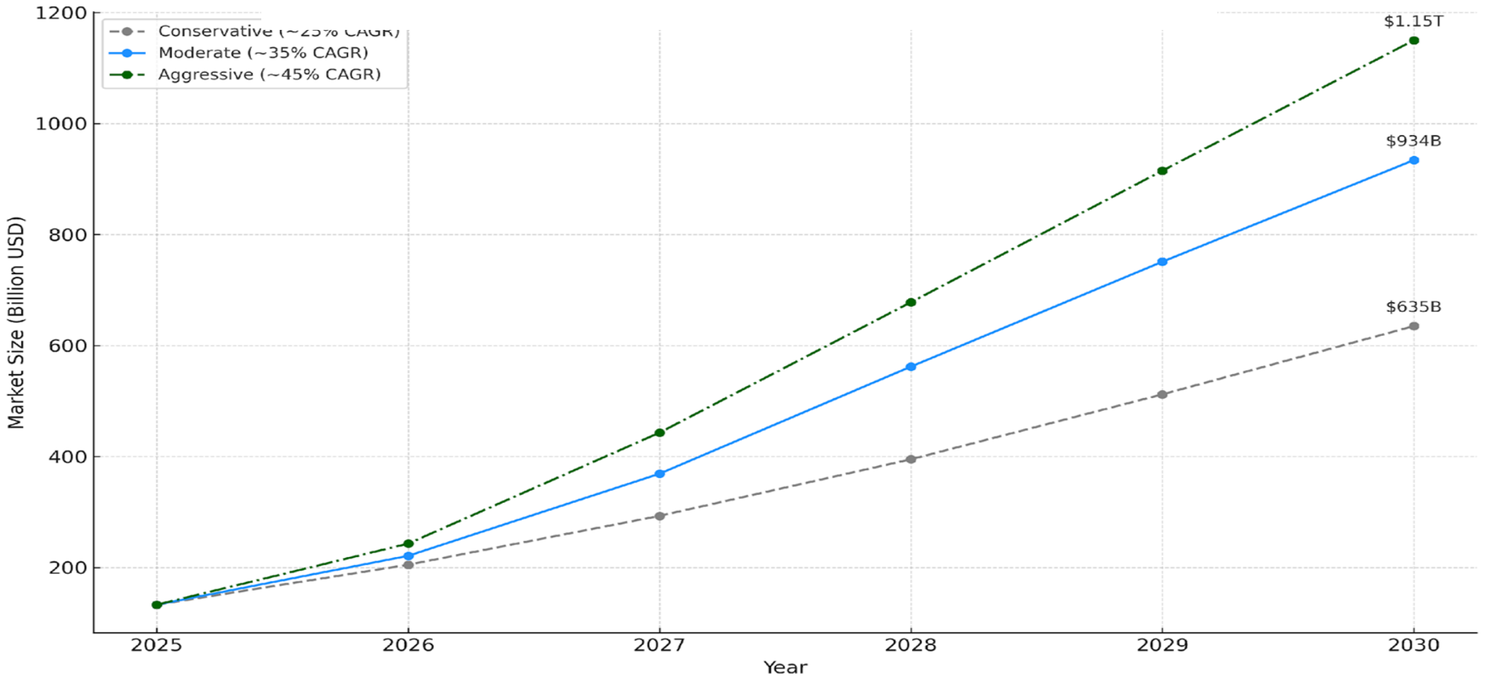
THE GenAI OPPORTUNITY

AI Race has just Begin….

Global AI Opportunity Size (USD)



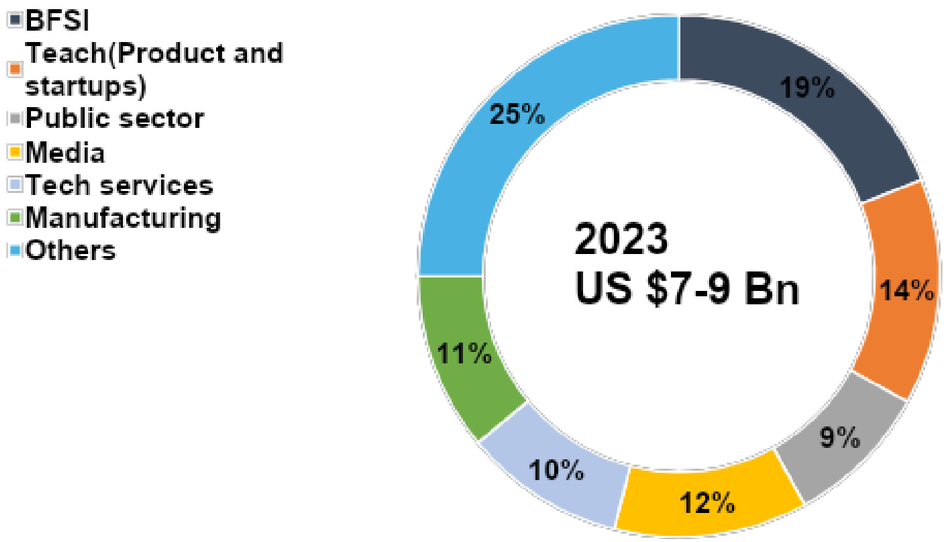
APAC to Lead AI Opportunity

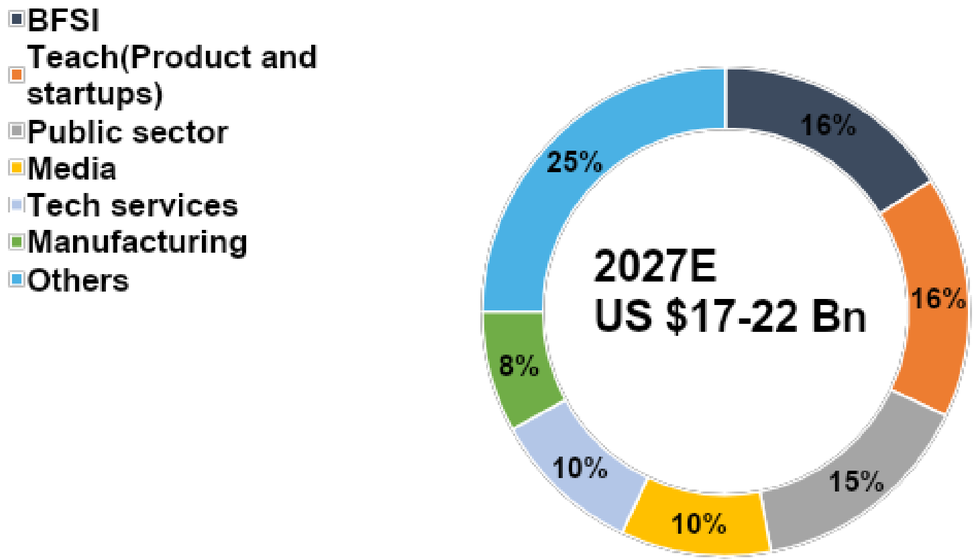


Source: Grand View Research, BIS Research, Market Research Future (Data compiled by ChatGPT)

Strong & Tech Savvy Demographics	**60%** *of* World Population	**28-32** Median Age
Strong Govt Support	**$1.25 Bn** India AI Mission	**SG/South Korea** Accelerating AI Adoption
Large AI Talent Pool	China and India: **50% of Global STEM Graduates**	
Countries Leading Charge		

India Amongst The Top Five Nations For AI Talent





Trifecta of AI Opportunities

Advanced GPU Demand

Rapidly growing demand for advanced cloud GPUs like H100/H200 by Govt., Higher Education, Startups and Enterprises

Open Source AI

Rapid Increase in capabilities and availability of State Of The Art Open Source Models and plumbing to build GenAI

Data for AI/ML

India continues to be the data capital of the world thanks to its largely digitized population. The Government is committed to help establish Indian startups and enterprises become the leading AI innovators of the world by leveraging India's data sovereignty

*Source- BCG-nasscom report on AI POWERED TECH SERVICES report

Frontier/LLM Models = Unmatched potential for E2E

Perfect Fit for High-Performance AI Workloads

The latest AI models demand powerful infrastructure for reasoning, factual accuracy, and complex task execution — areas where E2E's AI-ready cloud, powered by latest CloudGPU(s) is a good fit.

Growing Demand for Production Deployments for AI

As adoption of advanced models accelerates, so does the need for scalable environments. E2E is well-positioned to meet this demand with its TIR platform, designed for seamless training, fine-tuning, and inference deployments.

Strategic Opportunity to Support AI Startups

This evolution opens doors to partner with AI startups, enabling them to deploy large models more efficiently and cost-effectively — reinforcing E2E's role as a preferred AI cloud provider.

Priorities for expansion

Sovereign Cloud Platform
(on Premise software)

Data sovereignty, AI-driven performance, Regulatory compliance, vendor independence.

AI – India Mission

This initiative is designed to eliminate infrastructure bottlenecks, enabling India's innovators to develop world-class AI solutions

AI Lab As A Service

AILaaS is a scalable, cost-effective, and customizable solution designed to help educational institutions

GenAI Public Cloud

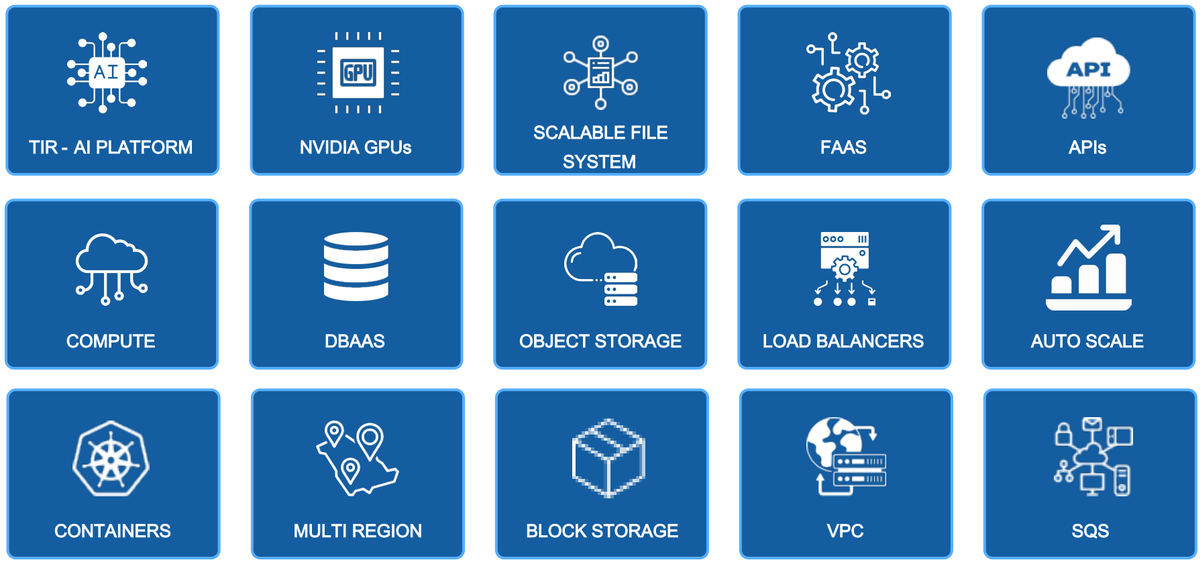
Startups, SMEs, Developers, HER Enterprise and Government customers

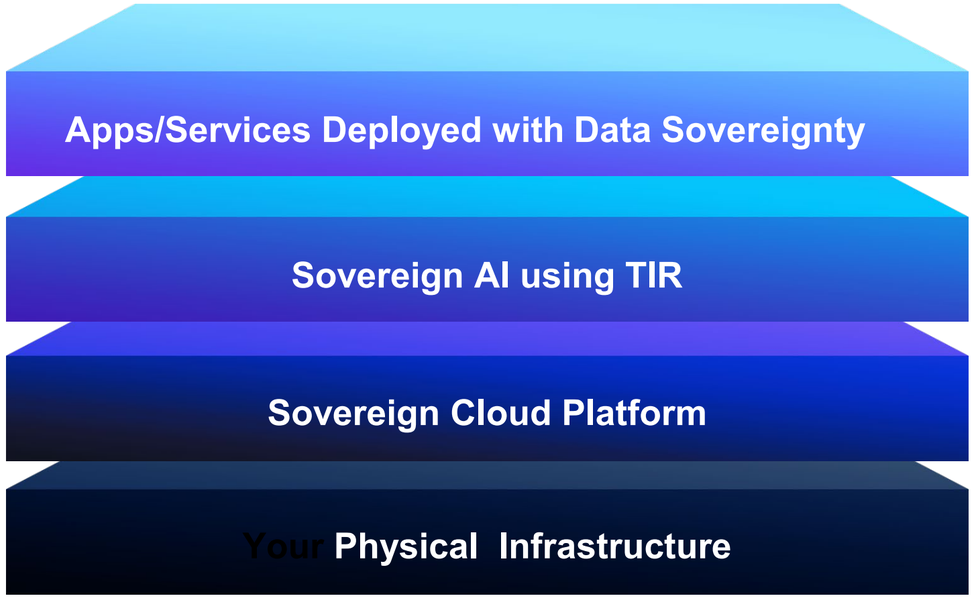
Strategic Partnerships

Leverage Marketplace partnerships for Agentic AI frameworks & SOTA/Frontier/LLM models and runtimes for AI workloads

Sovereign Cloud Platform: Trusted Cloud Built to Scale Businesses with Sovereign AI

Your infrastructure with Platform that powers E2E Cloud infrastructure





1. **Launch a Sovereign Cloud in 15 days.**
2. **Includes TIR, a cutting-edge AI / ML platform.**
3. **Built to be future-proof with regular updates.**

Sovereign Cloud Platform: AI First Cloud

For organizations that want to create private or public cloud

E2E Cloud

- National Data Centers
- IaaS / PaaS Cloud Platforms
- Global Conglomerates
- Data Center Operators
- BFSI Enterprises
- Telecom Companies
- Healthcare Providers
- Educational Institutions

TIR - AI/ML Platform: Sovereign AI

E2E Cloud

Machine Translation	Virtual Assistants	AIPowered Search
Risk Assessment	Named Entity Recognition	Text Summarization
Object Detection	Fraud Detection	MedicalImage Analysis
Facial Recognition	Model Fine-Tuning	Chatbots
Anomaly Detection	Image Classification	Self-Driving Cars
Personalized Medicine	Product Recommendations	and more...
Data Engineering	Algorithmic Trading	

TIR – Generative AI/ML Platform

Key Features

01 Rapid interactive development with Jupyter Notebooks

02 Quickly build AI/ML data pipelines

03 Battle Tested Stack with Compatible drivers and frameworks

04 Benchmark Inference Performance

05 Rapid access to high class datasets, models for Inference and Training

Recent TIR Platform Enhancements

WandB Integration
keeps track of your machine learning experiments, log hyperparameters, metrics, and output visualization

Training Metrics
optimizes your training models effectively

LORA and BnB quantization options
Brings efficiency and precision in fine-tuning, fastens training times

vLLM
enables dynamic conversations with the model

Vector Databases Enhancements
enables quick recovery from data loss or testing scenarios

Continue training from previous check
allows cloning previous fine tuned models and create new model artifacts

Frictionless Rapid Deployments TIR Platform

E2E Cloud

TIR AI PLATFORM | GO TO MYACCOUNT | Explore GenAI API | Usage: ₹ 44309.00 | Private Workspace | P

Project: prj-110717543838

Private Workspace › prj-110717543838 › Dashboard

- Dashboard
- Nodes
- RAG
- Storage
- Training Cluster
- Inference
- Pipelines
- Foundation Studio
- Vector Database
- Data Syncer
- Integrations
- API Tokens
- Reserve IP
- Private Cluster
- Project Settings
- Billing and Usage
- IAM Panel

Quick Links

NODES — 0/0 Running

DATASETS — 1/1 Ready

PIPELINE — 0/0 Running

VECTOR DB — 0/0 Running

GenAI API

Llama 4 Scout 17B 16E Instruct

The Llama 4 collection of models are natively multimodal AI models that enable text and multimodal experiences. These models leverage a mixture-of-experts architecture to offer industry-leading performance…

EXPLORE

Mistral 7B Instruct v0.3

The is a generative text model using a variety of publicly available conversation datasets.

EXPLORE

Explore All

Fine Tune Models

stabilityai/stable-diffusion-2-1
Stable Diffusion 2

mistralai/Mixtral-8x7B-v0.1
Mixtral 8x7B

mistralai/Mistral-7B-Instruct-v0.2
Mistral 7B Instruct v0.2

meta-llama/Meta-Llama-3-8B-Instruct
Llama 3 8B Instruct

google/gemma-7b-it
Gemma 7B it

stabilityai/stable-diffusion-xl-base-1.0
Stable Diffusion SDXL

Explore All

Launch Inference

NVIDIA

NeMo RAG Service

A service for easily adding programmable guardrails to LLM-based

vLLM

vLLM

A fast and easy-to-use library for LLM inference and serving

SGL

SGLang

SGLang is fast serving framework for large language models and vision

Vector Database

Qdrant is a vector similarity search engine that provides a production-ready service with a convenient API to store, search, and manage points with an additional payload. You can think of the payloads as

Executive Directors

Mr. Tarun Dua

Managing Director

He holds a degree of Bachelor of Technology (Computer Engineering) from REC Kurukshetra. He has experience of more than 23 years in the field of Open source, Linux, virtualization, WebScale, Networks Operations and Cloud Computing Domain. He has been the director of the Company since Incorporation. Responsible for the culture and direction of the company.

Ms. Srishti Baweja

Whole-Time Director

She holds degree in B. Com (H) from prestigious S.R.C.C, Delhi University, and completed Chartered Accountancy in November 2004. She has 20 years of experience in the field of finance, compliance, and accounting. She has helped to establish the finance function as a CFO through the early stage of the growth phase of the company. She is responsible for overall operations and management of the company along with Tarun Dua.

Ms. Megha Raheja

Whole Time Director

She is a Chartered Accountant with over 22 years of experience in IT/ITES and telecom industry. She has diverse experience in Financial Accounting & Reporting, Taxation, Treasury & Banking, Budgeting, Mergers & Acquisitions.

Independent Directors

Sonu Gosain Soni

Independent Woman Director

She is a seasoned professional with experience in strategizing business plans, enhancing revenue, client relationship management, sales, key account management, business development, and process incubation.

She is an alumni of IIM, Bangalore (PGDM) and PEC (E&EC) , Chandigarh.

Gaurav Munjal

Independent Director

Graduated from IIT Bombay and has professional experience of almost 15 years. He is the Managing Director of Infollion Research (recently listed on NSE-Emerge)which is the one of the largest and most comprehensive network of subject matter experts in the world. He has been working at the junction of technology and HR in the on-demand employment space for almost a decade.

Naman Sarawagi

Independent Director

He holds professional experience of over 12 years and has been part of early teams of Popular startups like Freecharge and Zipdal. He is also the founder of Refrens.com. He has invested in and advises multiple startups on product and marketing.

He holds a B.Tech degree from Maharshi Dayanand University, Haryana.

Non-Independent Directors

Ms. Shrimati Ambastha

Non Executive, Non Independent Director

With over 33 years in IT, data center management, and cloud technologies, she has held leadership roles at Oracle, VMware, and NTT India GDC. As CEO of L&T-Cloudfiniti's Data Center Business, she is the first female CEO in the industry. Her expertise spans P&L, sales, business development, and alliances, working with hyperscalers and leading enterprises in sectors like financial services, manufacturing, and startups. Armed with a Master's in Computer Science, she has driven innovation and strategic partnerships with major brands like BAM Digital Realty and NTT Global Data Centers

Mr. Prashant Chiranjive Jain

Non Executive, Non Independent Director

Mr. Prashant Chiranjive Jain holds a B.Tech in Electrical & Electronics Engineering and an Executive MBA from ESMT Berlin, where he received the President's Award. With over 30 years of experience across sectors like Energy, Oil & Gas, and IT Consulting, he has led Sales & Business Development, Corporate Strategy, and P&L management. Mr. Jain served as Managing Director at GE Power India and held leadership roles at Siemens Ltd. for over 15 years. He has also worked at Schneider Electric India, Magna Infotech, and Telemecanique & Controls.

Leadership Team

Mr. Nitin Jain

Chief Financial Officer

Strategic finance executive with over two decades of global experience driving profitability and transformation across multinational and Indian enterprises. Most recently Served as CFO at Bata Malaysia, driving initiatives to enhance financial performance and operational efficiency cost optimization and business transformation projects.

Mr. Mohammed Imran

Chief Technology Officer

Extensive experience in cloud computing, networking, and open source software. Avid user and supporter of FOSS. Leads technology team to build innovative and reliable products using open source tech.

Mr. Kesava Reddy

Chief Revenue Officer

21+ years of experience in B2B sales and heads sales at E2E Networks. Worked for half a dozen startups on enterprise sales, building sales processes and growing high-performing sales teams.

Mr. Bakshish Dutta

Chief Business Officer

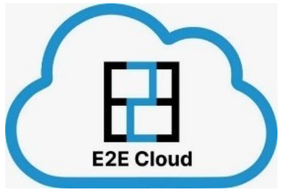
He has successfully led business expansions, delivering impressive compound annual growth rates (CAGR) while maintaining operational efficiency. With a strategic approach to sales leadership and market development, he has consistently identified and capitalized on growth opportunities, driving sustained success.

Mr. Ronit Gaba

Company Secretary

With over 7 years of experience, Ronit is a proficient Company Secretary, expert in corporate governance and compliance. His background includes strategic advisory and regulatory compliance in the sugar industry, with education from from Delhi University and the Institute of Company Secretaries of India.

Deep Experience Of Scaling Customers



indiamart

Quick Ride

zomato

gaadi by CarDekho

CarDekho

HEALTHKART

JUNGLEE GAMES

FORMCEPT
Your Analytics Platform

Instant pay

intr city
By RailYatri.in

Clovia

milkbasket

Niyo

PROPTIGER

Zoomcar
Never Stop Living

algolia

BLUESTONE

MEGA
MOBILITY

WISH FIN

purple.com

eazydiner

matrimony.com

NYKAA

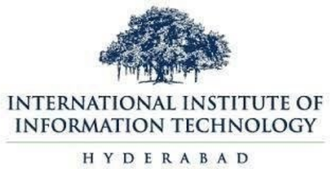
MobiKwik™

CARS 24

NOWFLOATS™

AI/ML Customers

E2E Cloud



Media Coverage

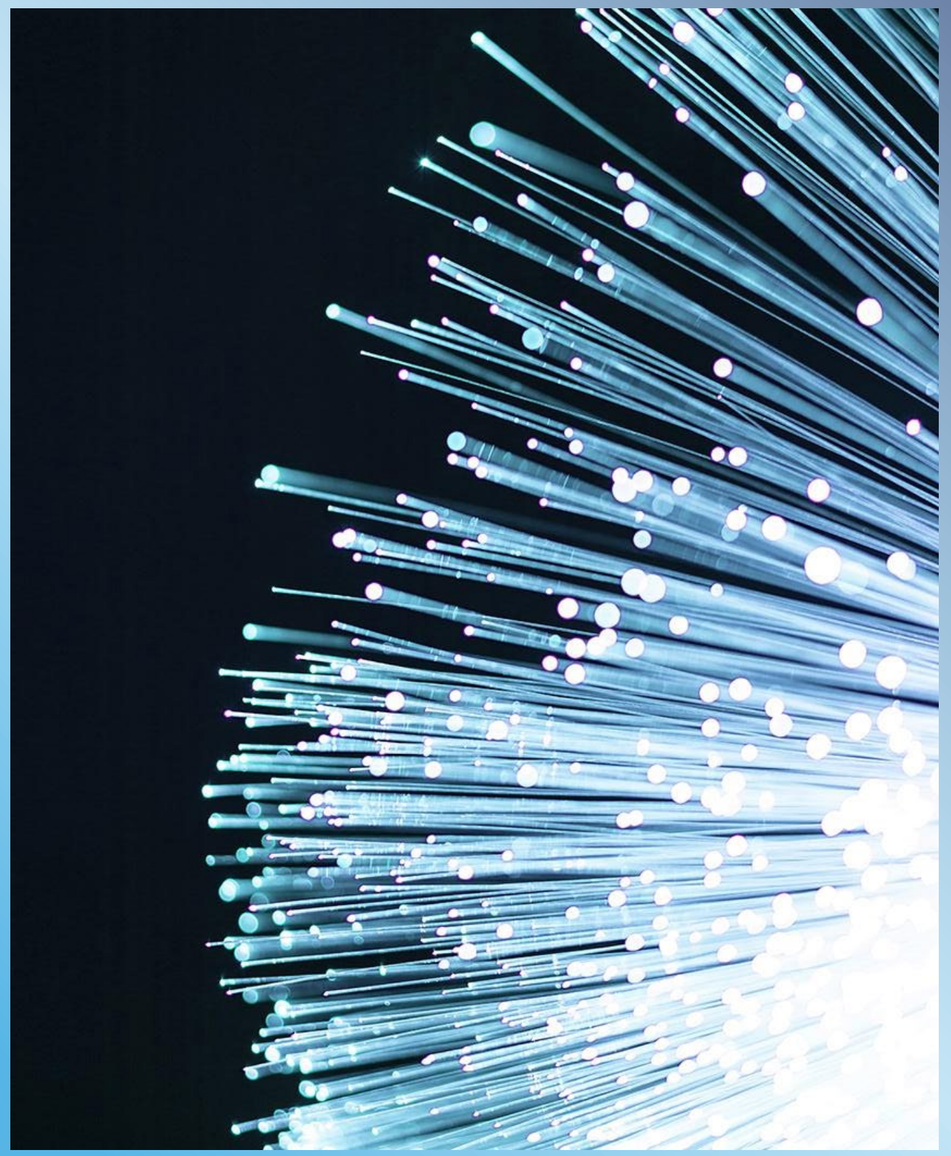
E2E Cloud Launches NVIDIA H200 GPU Clusters in Delhi NCR and Chennai

With a total of 2,048 GPUs, the infrastructure delivers 288.8 TB of GPU RAM and 4.8 TB/s memory bandwidth, providing the power necessary for training and fine-tuning open source AI models.

Published on April 3, 2025

E2E Cloud

Q1FY26 Financial Updates

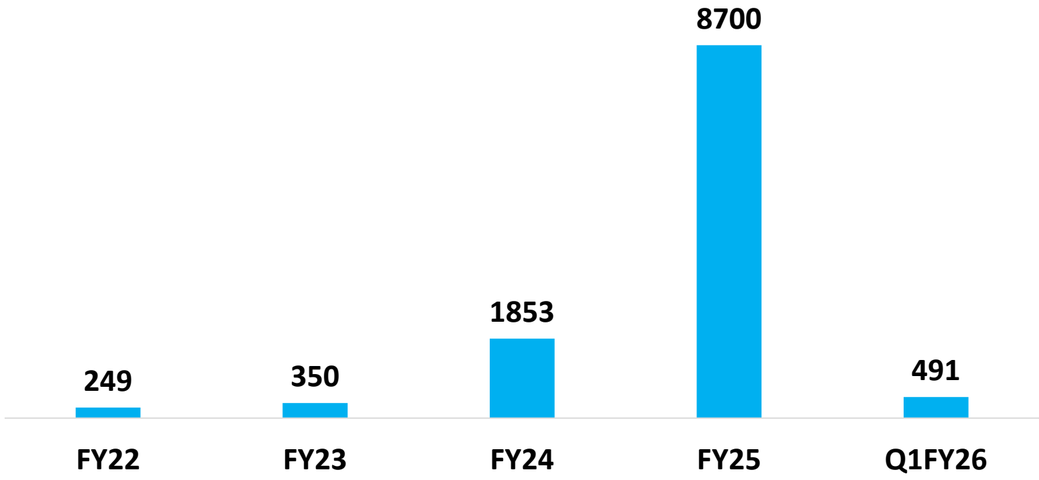


Fiscal Highlights

Q1FY26 Financial Highlights

Revenue	EBITDA	EBITDA Margin
INR 361 Mn *(12.60)% YoY*	**INR 105 Mn** *(61.50)% YoY*	**29.1%** *(3689) bps YoY*
PAT	**PAT Margin**	**Diluted EPS**
INR (28) Mn *(128.0) % YoY*	**(7.9)%** *(3241.0) bps YoY*	**INR (1.39)** *(120.7)% YoY*

Capex (INR Mn)



FY25 includes CWIP of INR 6362 Mn for GPU's-
-CWIP pertaining to Noida amounting to INR 3109 Mn was deployed mid May'25.
-Balance CWIP pertaining to Vellore is under process of deployment as at quarter end Q1'26.

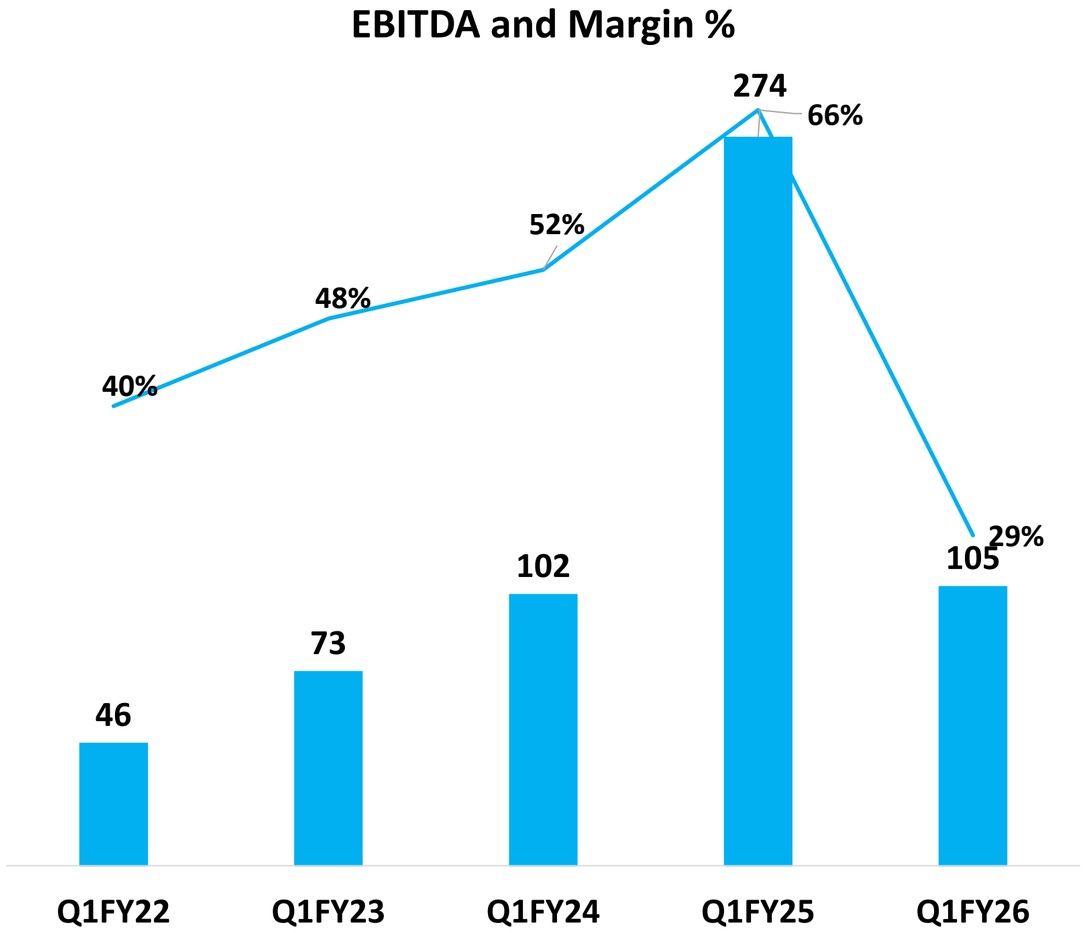
Raised Funds through Preferential issue of Equity shares

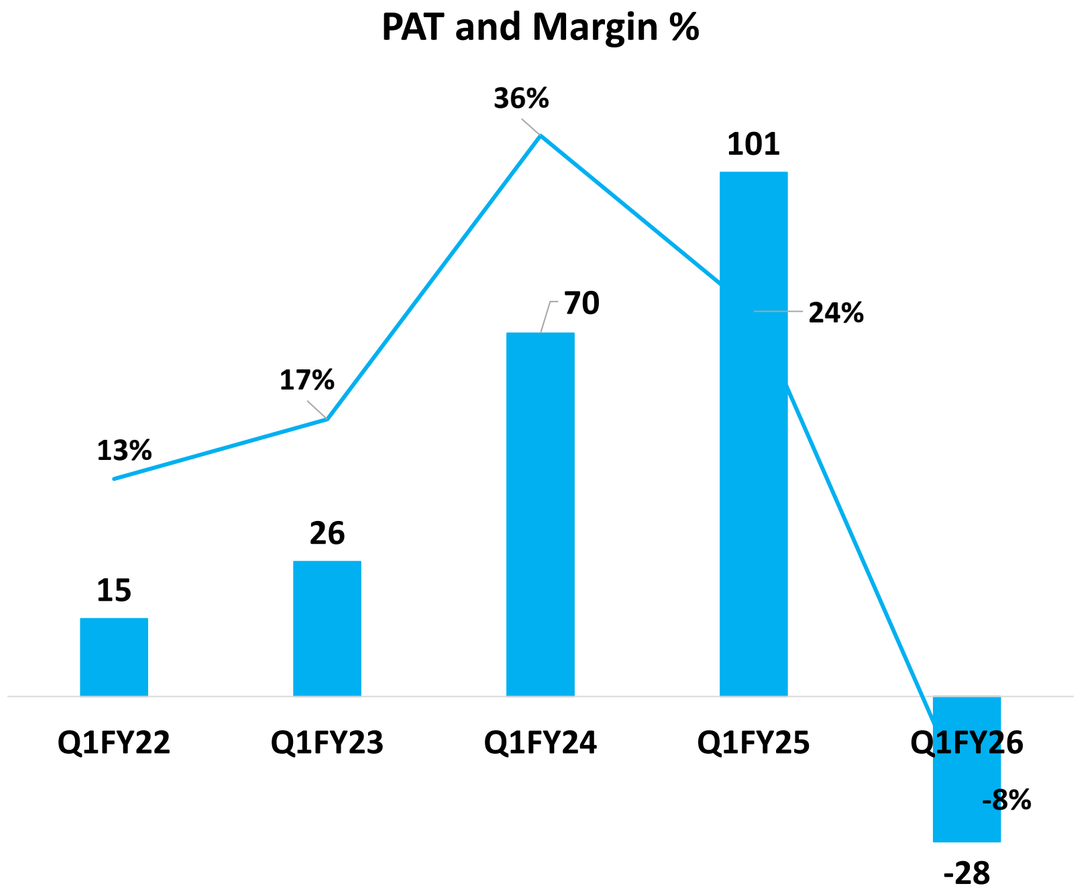
(In INR Mn)

Period	Fund raised	Utilized in FY25	Utilized in Q1'26	Balance funds
Q2'25	4,056.56	1,000.12	1,860.20	1,196.24
Q3'25	10,792.78	1,168.08	6,981.93	2,642.77
Total	**14,849.34**	**2,168.20**	**8,842.13**	**3,839.01**

Key Financial Metrics

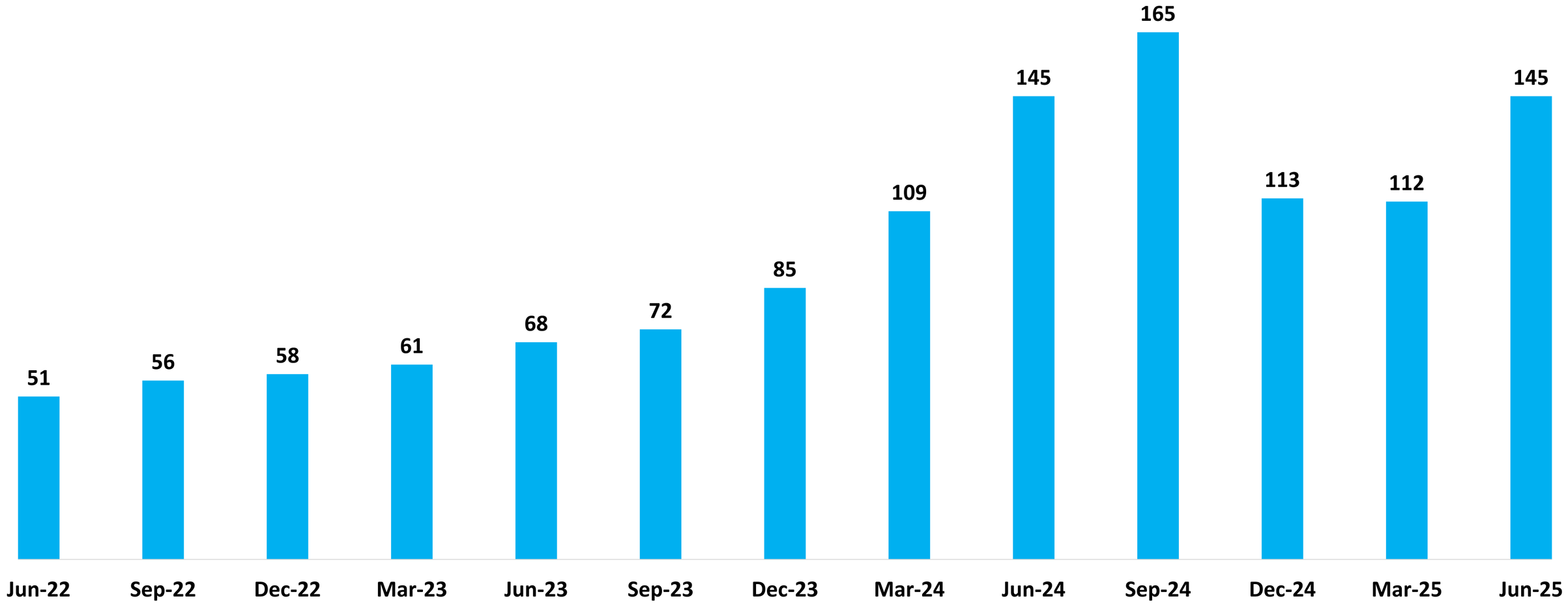
(In INR Mn)





Monthly Revenue Runrate

(In INR Mn)



Debt and Lease Facilities

Facility Type	Facility Amount (INR Mn)	Outstanding Amount as on 30.06.2025 (INR Mn)
8.80% Term Loan	430	29
8.46% Term loan	250	16
8.19% Term loan	66	51
8.20% Term loan**	250	0
8.80% Term loan*	160	0
9.23% Term loan**	150	0
8.53% Term loan**	70	0
8.35% Term loan**	14	0
Other Loans**	11	0
Lease Facilities	880	571
Total	**2,281**	**667**

*The loan amounts have not been drawn down yet.
**This loan amount is fully repaid by Company.

Q1FY26 Financial Performance

Particulars (INR Mn)	Q1FY26	Q1FY25	Y-o-Y%	Q4FY25	Q-o-Q%
Operational Revenue	**361**	**413**	**(12.6)%**	**335**	**7.9%**
Total expenses	256	140	(82.2)%	201	27.1%
EBITDA	**105**	**273**	**(61.5)%**	**133**	**(21.2)%**
EBITDA Margin %	29.1%	66.0%	(3689) Bps	39.9%	(1074) Bps
Other Income	150	3	4332.4%	254	(41.0)%
Depreciation	274	107	156.5%	190	44.5%
Finance Cost	18	34	(45.6)%	22	(16.8%)
PBT	**(37)**	**136**	**(126.9)%**	**176**	**(120.8)%**
Tax	(9)	34	(126.7)%	40	(122.9)%
PAT	**(28)**	**101**	**(128.0)%**	**136**	**(120.9)%**
PAT Margin %	(7.9)%	24.5%	(3241) Bps	40.7%	(4853) Bps
Basic EPS	**(1.42)**	**7.0**	**(120.3)%**	**8**	**(117.6)%**
Diluted EPS	**(1.39)**	**6.7**	**(120.7)%**	**8**	**(117.9%)**

Yearly Trends | Income Statement

Particulars (INR Million)	FY26'Q1	FY25	FY24	FY23
Operational Revenue	**361**	**1640**	**945**	**662**
Total Expenses	256	673	264	159
EBITDA	**105**	**967**	**479**	**331**
EBITDA Margin %	*29.1%*	*59.0%*	*50.6%*	*50.0%*
Other Income	150	394	16	8
Depreciation & Amortization Expense	274	601	157	201
Finance Cost	18	132	36	5
PBT	**(37)**	**628**	**302**	**132**
Tax Expenses	(9)	153	84	33
PAT	**(28)**	**475**	**219**	**99**
PAT Margin %	*(7.9)%*	*29.0%*	*23.2%*	*14.9%*

Yearly Trends | Balance Sheet

Particulars (In INR Million)	Mar-25	Mar-24	Mar-23
EQUITY AND LIABILITIES			
Equity share capital	200	145	145
Other equity	15,728	564	349
Borrowings	114	1,031	6
Lease liability	616	410	52
Other Non-Current liabilities	245	93	17
Other Current liabilities	8,904	309	115
TOTAL EQUITY AND LIABILITIES	**25,807**	**2,552**	**684**
ASSETS			
Property, plant and equipment	9,471	1,558	229
Intangible Assets	149	122	135
Right of Use Asset	635	424	55
Non-Current Financial Assets and tax assets	66	63	3
Current Financial assets	13,702	153	252
Other current assets	1,784	232	10
TOTAL ASSETS	**25,807**	**2,552**	**684**

Contact Us

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